## **Contact**

boris.saavedra@gmail.com +584241805297 www.borisaavedra.com

# Languages

Spanish (Native) English (Full Profesional)

## **Skills**

Product Design
Project Management
Agile Management Driven
Product Onwer
Development (Python)
Web Scrapper
Automation Tasks
Data Analytics

# **Boris Saavedra**

# Full Stack Product | Python | Growth | Data | UX | MBA

#### Extracto

I have been involved in the design of digital products for a while. I graduated from Communication in Venezuela (UCAB), then I did my MBA (IESA) and over the years I have studied everything about new technologies.

Through this path I have worked in the tech industry with fintech, insurtech and telematics development startups.

I can add value in almost every phase of your project – design system, information architecture and prototyping - through the Design sprint methodology.

I have also collaborated as a web developer and ETL (Python) and in the automation of tests and tasks (Selenium).

In a few words: I can make your ideas become reality

## **Experience**

Blue Condor Solutions LLC Growth and Product Director may 2021 - Present Florida, US (Remote)

- Design and implement strategies that generate value and leads for the Blue Condor product (through Hangar Central) and increase the value of the Hangar Central platform every day (# user, platform usage time, recurring users, service purchase, etc).
- Design and implement marketing strategies, based on data, to increase/ maintain the number of users on the platform.
- Creation of new functionalities that increase the value of the platform.
- Build an data ecosystem (Python and Google Data Studio) to be analyzed to make better decisions.

## ForesightGPS

Product & Marketing Manager feb 2019 - abr 2021 (2 yr 3 mo) Caracas, Venezuela

Leader of the creation and execution of the Product and Marketing strategy at ForesightGPS.
 Product Owner

#### PanaTech

Head Of Marketing and Communication

may 2018 - jan 2019 (9 mo) Caracas, Venezuela

• Responsible for developing and executing the strategy of the Marketing and Communication plan of PANA (Insurtech for road safety and risk management in Venezuela).

### Education

IFSA

Master in Business Administration (MBA)

2014 - 2016

**UCAB** 

Communications

2001 - 2006

**UCAB** 

**Computer Science** 

2001 - 2003 (Unfinished)